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Profile

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# SABLECRAF

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#### To start with...

- To price using our "10 Second price guide" you first need to decide on the design you would like a guote on
- When you have chosen your design, check that it is compatible with the sizes of your frame. The maximum width for pricing purposes only can be found in the boxes where it is written "Width ( mm )". For example if the width says "upto 4500mm" this means that the cost would be the same for that design whether its 1000mm or 4500mm.
- Check the "Frame size guidance" notes on the back of the pricing guide regarding heights and pitches to make sure that your sizes fall within our pricing spec.

Once you are happy that your frame is within spec then you can now look at your costings.

#### One Piece Frames...

- For frames that are in one piece and are in white, then your list price would be the "One Piece" with "White Profile" price.
- For frames that are in one piece and are in grained on white or grained both sides, then your list price would be the "One Piece" with "Grained Profiles" price.

## Split Frames...

- For frames that are to be split, coupled together and are in white, then your list price would be the "Split" with "White Profile" price.
- For frames that are to be split, coupled together and are grained on white or grained both sides, then your list price would be the "Split" with "Grained Profiles" price.
- If frame is being split then the "Split" price is the same whether it is split into 2 or 3 sections.

If frame is being split then the "Split" price is the same if the design is split into 2 or 3 sections.







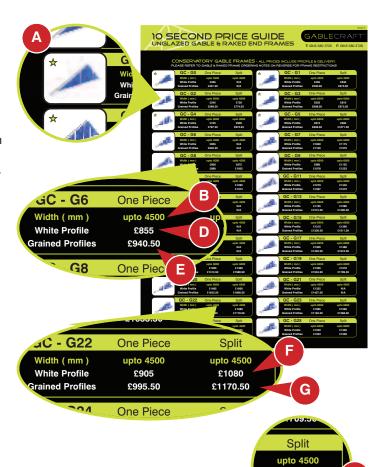


# And finally...

Once you have determined which "List" price suits your requirements then you simply take away your % discount.

That's it, the price you are left with is your frame cost and includes profile and delivery. We charge the same price whatever the profile brand.

If your frame is outside our standard pricing guidelines then please fax over to 0845 680 3726 or email admin@GableCraft.com





orcing will always be fitted where practical

#### Frame size guidance

- Minimum overall frame height for sunburst is 700mm, if lower POA
- We can weld upstands below 100mm, but if this is required POA
- Depending on profile, the minimum pitch welded to a point is 17.5 degrees
- · We recommend for structural reasons that frames over 4500mm should be split
- · Always view size limitations for compatibility before pricing · For pricing purposes only, maximum frame height is 1800mm, If larger POA

are machine scribed & hand finished

· Whether your frame is to a point or has an upstand, the price remains the same

### ring / Quoting

ations are preferred using the GableCraft